

IMPACT ACCELERATION ACCOUNTS - OUTPUTS CAPTURE

Activity	Outputs	Outcomes	Impacts
	Description	Description	Description
Secondments and Placements	<ul style="list-style-type: none"> • Number of secondment projects (inward/outward) • Cash and in kind contributions from company partners • Joint academic/industry publications 	<ul style="list-style-type: none"> • Number of company partners who go on to pursue further collaborations with university after secondment • Investment in further R&D by private sector following secondment • Employment destination of secondees 	<ul style="list-style-type: none"> • Jobs • R&D expenditure • Increased turnover, profit and exports from/of new products & processes
Early Stage Commercialisation	<ul style="list-style-type: none"> • New records of invention • Number of Patents filed • Number of disclosures received • Number and value of licensing agreements • Number of Proof of concept projects • Number of market assessments completed • Number of prototypes produced • CPD Programmes developed? 	<ul style="list-style-type: none"> • Investment from companies or venture capitalists in commercialisation • Spin-outs established • Number of PoC projects funded by others • Licenses completed • Income generated • New Enterprise Fellowships 	<ul style="list-style-type: none"> • Jobs created or safeguarded • New products & processes • Cost savings in companies • Increased turnover, profit and exports • Policy changes
Business/User Engagement	<ul style="list-style-type: none"> • Number of collaborative projects supported by IAA • Number of new company partners participating in collaborative projects/proposals • Number of new collaborative projects/proposals post IAA • Cash and in kind contributions from company partners • Number of industry visits • Number of strategic events participated in • Joint academic/industry publications 	<ul style="list-style-type: none"> • Increase in commercial R&D investment in the University • Increase in R&D investment from SMEs • Increase in the number of projects that continue beyond initial engagement. • Increase in volume and value of collaborative activities (e.g. TSB, KTP etc) 	<ul style="list-style-type: none"> • Jobs created or safeguarded • R&D expenditure • New products & processes • Cost savings in companies • Increased turnover, profit and exports • Policy changes
Driving Culture Change	<ul style="list-style-type: none"> • Number of enquiries received from staff • Number of academics trained • Number of staff engaging • Case studies developed • Number of events • Number of people attending events • Number of people completing surveys/interviews 	<ul style="list-style-type: none"> • Increase in number of researchers participating in KE/Impact/ commercialisation activity • Increased income from impact activities • Increased number of engagements • Increase in resource requested from EPSRC for PTI 	<ul style="list-style-type: none"> • Increased number of secondments • Increased commercialisation and business/stakeholder engagement